

The Value Of Working With A

Certified Reverse Mortgage Professional

For many older homeowners, their biggest asset is their home equity. CRMPs are trusted advisors who specialize in helping older homeowners maximize their home equity for a comfortable retirement. With their in-depth knowledge of reverse mortgages and a commitment to ethical practices, CRMPs provide personalized guidance, tailored solutions, and ongoing support to ensure their clients' financial well-being. You can expect the following from a CRMP:

Experience

A CRMP candidate needs at least 3 years of reverse mortgage origination experience or 50+ closed reverse mortgages.

Ongoing Education

CRMP candidates need 12 hours of pre-exam education, must pass a knowledge/ethics exam, and require 8 annual hours of continuing education.

Integrity

CRMP candidates need a background check (repeated every 3 years) and a recommendation letter from a senior manager.

Ethics

CRMPs must adhere to the NRMLA Code of Ethics, including fairness, confidentiality, integrity, competence, diligence, and professionalism.

Quality

A CRMP is a helpful advisor who listens, answers questions clearly, gives you time to decide, and offers sustainable aging-in-place solutions.

Customer Service

CRMPs prioritize client satisfaction, offer excellent service, maintain professionalism, and respond promptly to inquiries.

Oversight of the CRMP Program

The National Reverse Mortgage Lenders Association established an Independent Certification Committee to oversee the CRMP designation. The committee guarantees that the credential and its holders maintain high ethical and professional standards in the reverse mortgage industry.



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